





Similarly, qualified SFC-



Enrich product offerings

From the investo



International exposure to Mainland managers

Mainland fund managers can utilise Hong Kong's distribution platform to promote and distribute their Mainland funds to international investors. Through this access, they will attain a better understanding of the requirements and preferences of international investors, gain exposure to global financial practices, build international branding and expand their distribution network.

From the macro perspective, MRF is a very positive development which reinforces the continual commitment of the Mainland to open its market. The MRF will benefit the long-term prosperity and stable development of both markets.

Next step for the industry participants



Each product has its own features and risks. Different investors have different investment needs and risk appetite. It is important that investors do their homework to understand a product's features and the associated risks so that they can assess whether the product is suitable for them and will meet their needs and risk appetite. Just as importantly, those of you in distribution, sales and investment advisory services must do your product due diligence, know your client, and take care to ensure that the products you offer to your clients are suitable to them.

End